

# What's in it for you?

## Being a member of HBAA means

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Raising the profile of your business in the industry landscape

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Benefiting from the support and protection of the HBAA Code of Practice

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Being part of a unified voice driving professionalism

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Growing your network and connections through peer to peer support

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Promoting quality assurance and integrity to your corporate clients.

## As well as all the tangible features shown on the next page, HBAA membership also provides

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Publicity via HBAA online news pages and social media groups

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Access to PR opportunities through HBAA's own PR activity and campaigns

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Use of both the HBAA and Code of Practice Assured logos for your marketing purposes

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Opportunities to get involved by joining a committee or working party

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Free promotion of your job opportunities on the HBAA website

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Regular e-bulletins covering association, member and industry activity

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Unlimited access for all your employees to the members-only areas of the HBAA website.

# What's in it for you?

## Events included in your annual membership

## Membership enhancements

MEMBERSHIP TYPE	MEMBERSHIP CATEGORY	ANNUAL MEMBERSHIP FEE	TWO X MEMBERS' MEETINGS	3 X AGENCY MEMBER MEETINGS	1 X VENUE MEMBER MEETING	1 X VENUE SHOWCASE EVENT	HBAA COME DINE WITH US EVENT	UP TO 4 NEXTGEN MINGLE EVENTS	HBAA ANNUAL DINNER	HBAA ANNUAL FORUM - 1.5 DAYS	MEETINGS BENCH-MARKING DATA ACCESS	MEMBER RATES FOR HBAA TRAINING	MEMBER RATE FOR SHARED STAND SPACE AT MEETING SHOW
VENUE INDEPENDENT HOTELS/NON RESIDENTIAL PROPERTIES	Up to 100 bedrooms or up to 10 meeting rooms	£405.00	☑	N/A	☑	Extra cost	Extra cost	Included	Extra Cost	Extra Cost	VARYING COSTS DEPENDING ON PARTICIPATION/REPORTING REQUIREMENTS	☑	☑
	101+ bedrooms or 11+ meeting rooms Fee shown is per venue	£830.00	☑	N/A	☑	Extra cost	Extra cost	Included	Inc 1 place	Inc 1 place		☑	☑
VENUE GROUPS OF HOTELS/NON RESIDENTIAL PROPERTIES Fee shown is per venue	Up to 5 properties	£305.00 (min £915.00)	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 1 place	Inc 1 place		☑	☑
	6-15 properties	£275.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 1 place	Inc 1 place		☑	☑
	16-25 properties	£220.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 1 place	Inc 1 place		☑	☑
	26-50 properties	£165.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 2 places	Inc 2 places		☑	☑
	51-70 properties	£120.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 3 places	Inc 2 places		☑	☑
	71+ properties	£100.00 (max. fee £9000.00)	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 6 places	Inc 4 places		☑	☑
<b>For tickets beyond membership entitlement: - fee per place 2019 - 2020</b>			£75.00	(Agencies only)	-	POA	£75.00	-	£145.00	£200.00		From £215 for a 1-day course	2- day stand share cost to be advised

This information relates to the HBAA membership year commencing 1 October 2019.

All pricing is shown exclusive of VAT at the prevailing rate.

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VENUE SERVICED APARTMENT SINGLE PROPERTY PROVIDERS	Up to 100 apartments	£350.00	☑	N/A	☑	Extra cost	Extra cost	Included	Extra Cost	Extra Cost	VARYING COSTS DEPENDING ON PARTICIPATION/REPORTING REQUIREMENTS	☑	☑
	101+ apartments	£715.00	☑	N/A	☑	Extra cost	Extra cost	Included	Inc 1 place	Inc 1 place		☑	☑
VENUE SERVICED APARTMENT MULTIPLE PROPERTIES PROVIDERS	Up to 5 properties	£715.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 1 place	Inc 1 place		☑	☑
	6-150 apartments	£900.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 1 place	Inc 1 place		☑	☑
	151-550 apartments	£1480.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 1 place	Inc 1 place		☑	☑
	551+ apartments	£2075.00	☑	N/A	☑	Extra cost	Extra cost	☑	Inc 1 place	Inc 1 place		☑	☑
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